

**Dear Hot Products Dealers,**

Hot Products, "The Premier Worldwide Personal Watercraft Parts Distributor" is pleased to release the 2013 Hot Products High Performance, Racing and Repair Parts Catalog.

For the 2013 year Hot Products has implemented a new business model for the company that creates partnerships and business alliances with key vendors. These new relationships will greatly improve our purchasing power and inventory both on hand and available to us on an as needed basis. For 2013 the vendors that have been selected and have agreed to the relationship are: RRP, RICKTER and ADA Racing. As you will see in the 2013 catalog the product lines for these companies have greatly increased and the expansion of our inventory to include the new items has already begun.

The 2013 catalog proudly features the following enhancements:

- Our Four Stroke Feature sections have been expanded to 85 pages and include the most up to date information and all the new parts available.
- Our Freestyle, Freeride and 1100 SXR section has expanded to 16 pages to offer you information and parts for the growing markets in the Stand-up PWC market.
- The entire TBM Racing product line has been added

Hot Products has always strived to contribute to the growth of the Personal Watercraft Industry and Racing, for 2013 Hot Products will be supporting or sponsoring these events:

- 2013 Hot Products IJSBA World Finals
- 2013 Hot Products IJSBA Mark Hahn Memorial Havasu 300
- 2013 Hot Products Cup - 2013 IJSBA Jettribe West Coast Series
- 2013 8th Annual Impros Blythe Bound Smack Down ("BBSD")
- 2013 Blowsion Surfslam
- 2013 JSRA Junior Hot Products Cup in the UK
- 2013 Euro Jettribe Tour

For 2014 Hot Products is proud to be the title sponsor for the:  
2014 Hot Products IJSBA Mark Hahn Memorial Havasu 300

The Hot Products Staff, Racers and I would like to send our appreciation to all of our dealers and vendors that have been part of our great business and look forward to great year.

Scott Saito • Hot Products Founder and President



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Cover Photographs by Jin Omura:  
Rok Florjancic,  
2012 Hot Products World Final,  
Pro Freestyle World Champion

**TERMS/SHIPPING USA**

All orders require a Visa, MasterCard or Discover credit card payment to release the order for shipment. COD shipments are available but must be approved by Hot Products when the order is placed. **All COD orders will incur a \$11.00 COD Service Charge** (the actual UPS COD Fee) if the order is not paid via credit card.

All orders will be shipped via UPS Ground unless otherwise requested. **Hot Products offers free UPS Ground shipping on all orders of \$250.00 or more** within the continental USA (Excluding Alaska, Hawaii, Guam, Puerto Rico). The following items are exceptions to the free freight policy and do not qualify: Beach Stands, Launcher Totes, Lifesled and other oversized items. The UPS Ground rate will be credited against the UPS Air Freight charges on all qualifying free UPS Ground orders. \*All shipping rates are the published UPS rates.

Hot Products does not have a minimum order, all orders are accepted.

**EXPORT SERVICES**

The parent company of Hot Products, Exceed International Inc. has over 30 years of World Wide Export experience. In conjunction with the ability to purchase from the aftermarket watercraft industry manufacturers for export, Exceed International can process and package one easy and convenient shipment to expedite the shipment process and save on your shipping/export fees.

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# HOT PRODUCTS SUPPORTS RACING IN THE USA AND ALL OVER THE WORLD...



The Hot Products Cup is a season long competition in which racers accumulate points in specific racing classes from the Qualified 2013 IJSBA Jettribe West Coast Series events. At the end of the season, the winning racers of the select classes will be crowned the Hot Products Cup Champion for that class.

The 2013 Hot Products Cup season will consist only of the events within the 2013 IJSBA Jettribe West Coast Series and end at the last event of the series before the IJSBA World Final Events in October. The first qualifying event was the 2013 IJSBA Jettribe West Coast Series stop in Parker, Arizona on April 20th & 21st, 2013.

Hot Product Cup points are awarded to first through third place in each racing class.

The Champions of the Hot Products Cup (based on each racing class) will be awarded the entry fee for the 2013 IJSBA Hot Products World Final Event. This entry fee will be for the class of each Hot Products Cup Champion.

## The 2013 Hot Products World Finals • October 5-13, 2013 • Lake Havasu City, AZ USA



Competitions will begin on October 8 with the Pro Racers assaulting the water on October 12 and 13. As the IJSBA inches closer to the 32nd installment of the best PWC Racing on the planet, we look forward to one of the most important chapters in history. With the help of Hot Products, IJSBA has continued a seventh year of positive growth in the sport. The 2013 Hot Products World Finals will treat spectators and participants to some special features that will challenge the watercraft community's perceptions of whether the golden years of PWC racing were yesterday or today.

More than 400 competitors, from more than 35 nations, will participate in the 2013 Hot Products World Finals aboard Yamaha, Sea-Doo, and Kawasaki watercraft.

- The following is the schedule at-a-glance:
- October 5-6: Rider Check In An Technical Inspection
  - October 7: Practice Begins
  - October 8-9: Novice and Amateur Racing
  - October 10-11: Expert and Pro-Am Racing
  - October 12-13: Pro Racing

Hot Products has been the world's largest distributor of performance and lifestyle accessories for personal watercraft. Every competitor on the water uses a product that is carried by Hot Products. IJSBA and the entire PWC Racing Community are grateful for Hot Products' generosity in ensuring the sport achieves the highest level of success possible.

Scott Frazier – IJSBA Executive Director



## 2014 Hot Products IJSBA Mark Hahn Memorial Havasu 300 Mile National Team Endurance Race.

This will be the 10th Anniversary of this great event.

The event is set to launch from Crazy Horse Campground in Lake Havasu City, Arizona in February 2014 (actual event date to be confirmed).

The event is sanctioned by the IJSBA, and it is expected to draw a record number of teams from around the globe, as well as all of the top PWC racers from the USA.

The race is being held again in the memory of endurance racer Mark Hahn, who was instrumental in providing the momentum to keep endurance racing going strong and growing across the country before his untimely death during a PWC race in 2004. The "Team" format features two riders for runabout (sit down) boat teams and up to three riders for a stand-up craft. Solo riders are also welcome to "Ironman" the race on either style of boat, a real test of endurance and stamina of both the riders and their race craft.

2013 Mark Hahn Havasu 300 Champions:  
 Runabout Champion – Jean Bruno Pastorello and Chris MacClugage (Team)  
 Stand-up Champion - Ryan Decker (Ironman)



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